

# 2019 Commercial Construction & Renovation Summit

JANUARY 15-17, 2019

GOLDEN NUGGET BILOXI HOTEL & CASINO • BILOXI, MS.

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**Breakfast Speaker: Carmen Ciricillo**

Carmen Ciricillo is a nationally touring comedian known as "The Construction Comic". He has appeared on the Discovery Channel as the humorous tool guy and has toured with NASCAR and the Volvo Hard

Hat Comedy Tour. Thousands of major construction associations and corporation have booked Carmen. His YouTube videos have views in the millions and his comedy has been heard by many more on XM/Sirius satellite radio.



**Lunch Speaker: Eric McElvenny**

Eric is an amputee endurance athlete living in Pittsburgh, Pennsylvania. He earned a mechanical engineering degree from the United States Naval Academy in 2006 while preparing for his service as a Marine

Corps Infantry Officer. Eric deployed three times as a Marine and on his final tour, an incredible experience in Afghanistan, was wounded after stepping on an IED. Eric suffered the amputation of his right leg below the knee, a life-changing opportunity that began his next journey.

**1 and 2- Seminars 9:00 AM - 10:15 AM • January 16th**



**Steve Bachman**

President/CEO, Retail Construction Services, Inc.; Vice President, Retail Contractors Association

**Potential Effects of Your Contractors Using 1099 Personnel**

What are the challenges in doing things right? When is a subcontractor a 1099 entity, and when are they deemed an employee? Is it legal to have an unlicensed subcontractor (or a 1099 entity) work on your project, whether you are the owner (Client) or the General Contractor, and what are the legal implications?



**Scott Franko**

Founder, Franko Design Concepts

**Building Impressions While Building Our Brands**

Building anything requires a process. Building the right impressions is an ongoing effort for you, your team, and your organization to better connect with your customers, vendors, and peers. Though you never get a second chance to make a good first impression, building them is the key to success.

**3 and 4 - Seminars 10:45 AM - Noon • January 16th**



**Colleen Biggs**

Director of Brand Leadership, The Little Gym

**Leadership: Leverage Influence and Relationships Over Title and Position**

Great leaders leverage influence and relationships over title and position. Learn how to lead change by recognizing your greatest value and by impacting others in a positive way. Understanding what drives you and others forward can lead you to your greatest successes.....no need to wait for someone else to give you permission to succeed!



**Peter E. Strniste Jr.**

Partner, Robinson & Cole LLP

**The Ten Most Negotiated Construction Contract Terms**

This presentation will review the ten most negotiated contract terms in owner-contractor agreements and subcontracts. We will dissect each of the terms and explain the importance and associated nuances. We will also discuss negotiating strategies and review how these contract provisions have been applied in real life settings; and how courts have interpreted them.

Seminar 1

Seminar 2

Seminar 3

Seminar 4

Please select one in each time slot:



All seminars are AIA accredited  
1.15 AIA CEUs

Return your Seminar selection to David Corson at [davidc@ccr-mag.com](mailto:davidc@ccr-mag.com)  
or fax your selections to 678-765-6551