

2019 Commercial Construction & Renovation Summit

JANUARY 15-17, 2019

GOLDEN NUGGET BILOXI HOTEL & CASINO • BILOXI, MS.

REGISTER TODAY AT WWW.CCR-SUMMIT.COM

1 and 2- Seminars 9:00 AM - 10:15 AM • January 16th



Steve Bachman

President/CEO, Retail Construction Services, Inc.; Vice President, Retail Contractors Association

Is Your GC Using 1099 Independent Contractors or Employees as Superintendents?

It's important that Employees show as strike through. If that's not doable, then just use Potential Effects of Your Contractors Using 1099 Personnel



Scott Franko

Founder, Franko Design Concepts

Building Impressions While Building Our Brands

Building anything requires a process. Building the right impressions is an ongoing effort for you, your team, and your organization to better connect with your customers, vendors, and peers. Though you never get a second chance to make a good first impression, building them is the key to success.

3 and 4 - Seminars 10:45 AM - Noon • January 16th



Colleen Biggs

Director of Brand Leadership, The Little Gym

Leadership: Leverage Influence and Relationships Over Title and Position

Great leaders leverage influence and relationships over title and position. Learn how to lead change by recognizing your greatest value and by impacting others in a positive way. Understanding what drives you and others forward can lead you to your greatest successes.....no need to wait for someone else to give you permission to succeed!



Peter E. Strniste Jr.

Partner, Robinson & Cole LLP

The Ten Most Negotiated Construction Contract Terms

This presentation will review the ten most negotiated contract terms in owner-contractor agreements and subcontracts. We will dissect each of the terms and explain the importance and associated nuances. We will also discuss negotiating strategies and review how these contract provisions have been applied in real life settings; and how courts have interpreted them.

Please select one in each time slot:

☐ Seminar 1

☐ Seminar 2

☐ Seminar 3

☐ Seminar 4



All seminars are
AIA accredited
1.15 AIA CEUs

**Return your Seminar selection to David Corson at davidc@ccr-mag.com
or fax your selections to 678-765-6551**